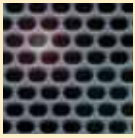


# Masters Offers The Following Classes

Masters has a number of suggestions to inspire you. Here are options for you to consider:



Your management team should attend Bodyshop Management Essentials (\$2,495) as soon as possible. It is crucial to have everyone on the same page, with the same information. This class is appropriate for all levels of management.

**One day programs are available for specific topics affecting your collision repair or service business. These classes are appropriate for all employees.**



Marketing, Sales and Operations (\$695) is a refreshing look at marketing and sales of service companies. Programs building and relationships with customers will be the focus of this class, including how to enhance operations in order to best serve customers.



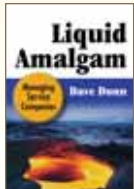
Interactive Cycle Time & Production Management (\$595 with group pricing available) is a unique opportunity to witness how cycle time really gets improved without breaking the bank. This class goes beyond the buzzwords and demonstrates how to manage your resources and profitability in a real production environment. Appropriate for your entire staff.



Leadership, Management and Marketing (\$895) is the first class of its kind that brings together the three components of success as the name implies. This is a two day class for people who want more freedom and satisfaction from their business life. Students will be engaged and energized to go home and lead their departments or organizations to distance themselves from the competition.



The Nuts and Bolts of Sales and Estimating (\$595 with group pricing available) is a high-energy, real world based estimating class. The "Forgettables" are a treasure of gold-dust waiting to be swept up and put directly to the bottom line. This class has created many Masters Millionaires! Appropriate for the seasoned estimator and all staff members.



Liquid Amalgam (\$20 includes tax) is easy to read and deceptively simple in its concepts. A lasting method of managing yourself and your organization, it can dramatically alter your way of doing business. Written by Dave Dunn — business owner, consultant, teacher, and director of Masters School of Autobody Management in Galesburg, IL.



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EDUCATIONAL SERVICES

Call to register: **1-800-563-1883** or register online.

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